

E 7612

(Pages : 2)

Reg. No.....

Name.....

B.B.A. DEGREE (C.B.C.S.S.) EXAMINATION, OCTOBER 2017

Third Semester

Complementary Course—BUSINESS LAWS

(2013 Admission onwards)

Time : Three Hours

Maximum Marks : 80

Part A

Answer all questions.

Each question carries 1 mark.

Define the following :

1. Offer.
2. Legal formalities.
3. Undue influence.
4. Digital Signature.
5. Indemnity.
6. Guarantee.
7. Substituted agent.
8. Principal.
9. Caveat Emptor.
10. Unpaid seller.

(10 × 1 = 10)

Part B

Answer any eight questions.

Each question carries 2 marks.

11. What are the rules for a valid offer ?
12. What are the conditions for acceptance ?
13. What are the various kinds of consideration ?
14. State the features of contracts based on internet.
15. What are the different kinds of discharge by performance ?

Turn over

16. Distinguish contracts of Indemnity and Guarantee.
17. What do you mean by continuing guarantee? How can it be revoked ?
18. What are the differences between General Lien and Particular Lien ?
19. What are the different ways to create agency ?
20. What are the liabilities of an agent ?
21. What is meant by Transfer of property ?
22. State the rights of buyer as per the provisions of sale of goods act.

(8 × 2 = 16)

Part C

*Answer any six questions.
Each question carries 4 marks.*

23. Explain the rules governing consideration.
24. What are the differences between coercion and undue influence ?
25. What constitutes misrepresentation ?
26. Define consent. When consent is said to be free.
27. What are the essentials of a contract of Guarantee ?
28. What are the various classification of agents ?
29. Explain the doctrine of caveat emptor and exceptions to it.
30. Distinguish between conditions and warranty.
31. Explain briefly the law governing the sale of goods by auction.

(6 × 4 = 24)

Part D

*Answer any two questions.
Each question carries 15 marks.*

32. Explain the essentials of a valid contract.
33. What are the different ways to discharge the contract ? Explain.
34. Discuss the duties and rights of bailor and bailee.
35. Explain the general rule the 'no one can give a better title than that he himself has'. Discuss the exceptions under this rule.

(2 × 15 = 30)