



23105536

QP CODE: 23105536

Reg No :

Name :

**B.Sc DEGREE (CBCS) REGULAR / REAPPEARANCE EXAMINATIONS,
MARCH 2023**

Sixth Semester

B.Sc Psychology Model I

CORE COURSE - PY6CRT18 - MANAGING BEHAVIOUR IN ORGANIZATIONS

2017 Admission Onwards

A23B3D2B

Time: 3 Hours

Max. Marks : 80

Part A

*Answer any **ten** questions.*

*Each question carries **2** marks.*

1. Decision making.
2. Dialectical inquiry.
3. Reward power.
4. Conditional vs Unconditional strokes.
5. Culture vs Formalization.
6. Organisational climate.
7. Who is a Change Agent?
8. Cooptation in OD.
9. Social support and managing stress.
10. Empathy.
11. Define ethics.
12. Moral audit.

(10×2=20)





Part B

*Answer any **six** questions.*

*Each question carries **5** marks.*

13. What are the advantages of group decision making?
14. Differentiate between Distributive and Integrative bargaining.
15. Quality emphasis through QC and TQM.
16. Which are the different stages of socialization in organization?
17. How do Employees learn culture?
18. Explain how a learning organization can be created?
19. Examine the coping strategies of job stress.
20. Explain the nature of social responsibility.
21. Discuss the issue of sexual harrassment in organizations.

(6×5=30)

Part C

*Answer any **two** questions.*

*Each question carries **15** marks.*

22. Evaluate different models of decision making as moving from complete rationality to flexibility.
23. Briefly explain sources and management of conflict.
24. Explain and evaluate the various approaches to managing organizational change.
25. What is job stress? Explain the stressors that cause stress in an organization.

(2×15=30)

